



Fees and charges

Ameriprise Bank, FSB (Bank) offers personal trust services to Ameriprise clients. The bank provides administration, investment and custodial management services for trusts and agency accounts. Working with your Ameriprise financial advisor, the trust team provides:

- Full fiduciary oversight of trust accounts when acting as trustee
- Periodic statements and tax reporting
- Custodial services
- Day-to-day account administration
- Agency services
- Other services as requested

Following are the fees and charges for the services listed. Linked accounts refer to one or more related accounts or trusts with the same grantors or beneficiaries.

Advisor-based investment model

Your Ameriprise financial advisor will provide investment advisory services. The Bank provides oversight of the investment advisory services and is responsible for the administration of the trust.

The Bank will charge a fee based on the value of assets under management, as indicated in the chart below. The investment management fees established by your financial advisor are charged separately from the Bank's fees.^{1, 2}

| Trustee, co-trustee and investment agency services | Fees |
|--|---|
| Annual base fee | \$750 (waived for linked trusts over \$1 million) |
| Account fee for first \$1 million | 0.75% |
| Account fee for next \$2 million | 0.60% |
| Account fee for next \$1 million | 0.50% |
| Account fee for next \$6 million | 0.25% |
| Over \$10 million | 0.10% |
| Minimum account size | \$500,000 |

Traditional investment model

With the traditional investment model, the Bank is responsible for the administration of the trust as well as the investment management and will charge a fee based on the value of assets under management, as noted in the chart below.²

| Trustee, co-trustee and investment agency services | Fees |
|--|---|
| Annual base fee | \$750 (waived for linked trusts over \$1 million) |
| Account fee for first \$1 million | 1.50% |
| Account fee for next \$2 million | 1.25% |
| Account fee for next \$1 million | 1.00% |
| Account fee for next \$6 million | 0.70% |
| Over \$10 million | 0.40% |
| Minimum account size | \$500,000 |

Custodial model

The Bank provides custodial services only. The Bank will charge a fee based on the value of assets under management, as shown in the chart below. The trustee provides administration and investment management direction.

| Custodial agency services | Fees |
|-------------------------------------|---|
| Annual base fee | \$750 (waived for linked accounts over \$1 million) |
| Account fee for first \$1 million | 0.55% |
| Account fee for next \$2 million | 0.40% |
| Account fee for next \$1 million | 0.30% |
| Account fee for \$4 to \$10 million | 0.15% |
| Assets over \$10 million | 0.10% |
| Minimum account size | \$500,000 |

Irrevocable life insurance trusts (ILITs)

| Trustee and co-trustee services | Fees |
|-----------------------------------|---|
| One-time ILIT account set-up fee* | \$750 (waived when linked to asset-based trust) |
| Annual ILIT account base fee | \$1,500 |

*If insurance benefits remain in trust after these benefits are paid by the insurance company, trustee and investment management fees move to the asset trust schedule above.

| Additional services | Fees |
|---|---|
| Promissory notes | 0.25% annually |
| Beneficiary occupied residential real estate | \$1,500 annually |
| Preparation of federal and state fiduciary income tax returns (waived for trusts over \$1 million – linked accounts are not applicable) | As incurred, typically \$350-\$600 per year |
| Other expenses incurred as a result of administrative duties required by the trust can be charged at an hourly rate | Officer - \$250/year Operations - \$100/hour |
| Termination fee | Up to 2% of assets |
| Estate settlement | 2% |

¹The types of fees that may be charged in the management of investments held in this Trust account are described in the Ameriprise Client Relationship Guide and Ameriprise Managed Accounts Client Disclosure Brochure (Wrap Fee Program) (Part 2A Appendix 1 of Form ADV).

²For detailed product fees (for annuities, life insurance and all investment products, etc.), consult the applicable product prospectus, other disclosure materials or your financial advisor.

Breakpoints and fee waivers are based on value of invested assets owned in trust. Value of real estate, personal property, promissory notes and other unique assets are not included when determining breakpoints and fee waivers. Other expenses incurred as a result of administrative duties required by the trust can be charged to the trust as permitted by law. Other assets held in trust may be subject to separate fee schedules that will be established when the Personal Trust Services application is accepted.

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